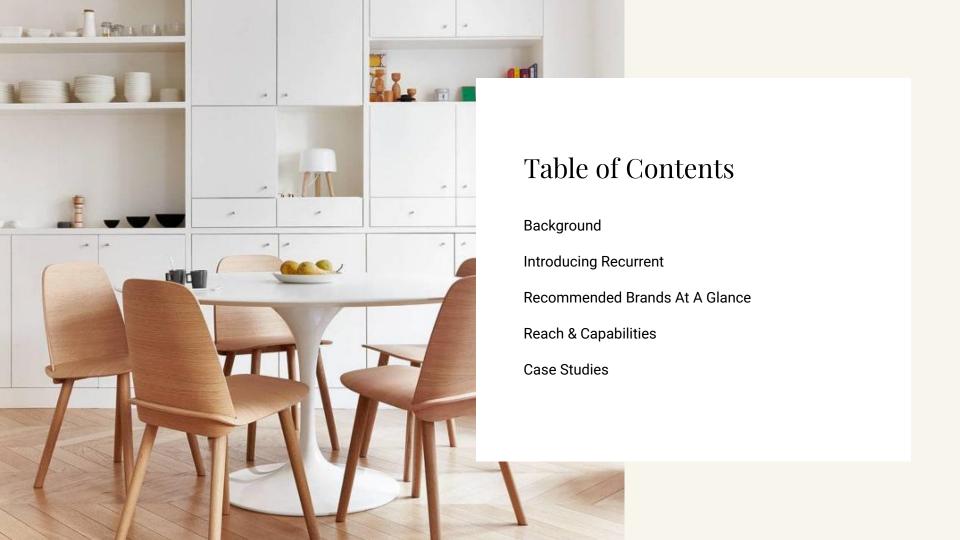


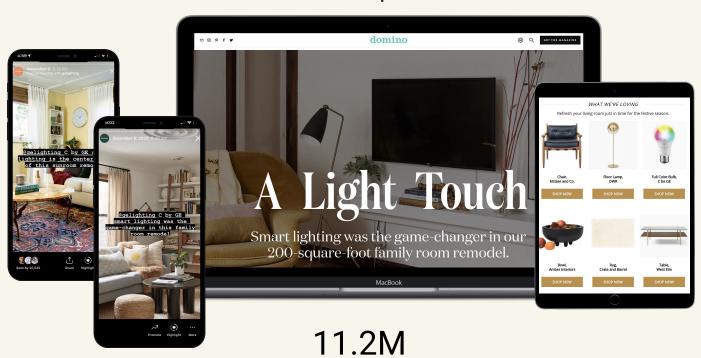
domino

2022 CAPABILITIES





domino x-\e/e\fee



Domino Delivered Impressions

2.4M Social Impressions

4.5M Display Impressions

4.2M Email Impressions

114K Page Views

Lighting Purchasing Power



Plan to upgrade their home lighting in the next 8 months

85%

Say smart appliances are a priority

72%

Say Domino has a direct impact on what they purchase

A Purchase Authority



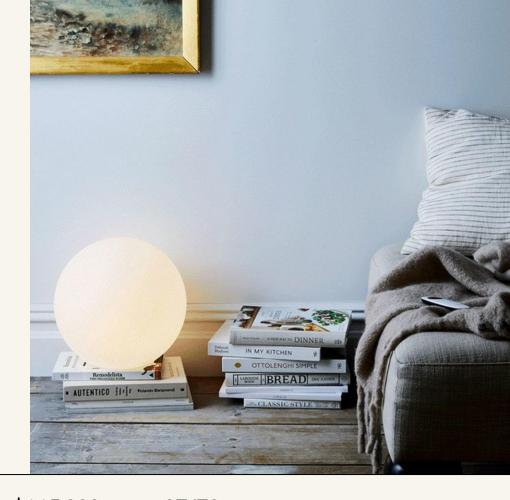
Domino is the go-to resource for expressing personal style- from what to buy to where to get it. We take our audience from the point of inspiration to the point of purchase.

Our always-on content model escalates the path to purchase. Our content doesn't just drive sales, it accelerates them.

domino

Spotlighting talented creatives, emerging designers, and industry pros, we share personal spaces and hands-on design projects with a story. Our curated shopping guides, creative living solutions, and hardworking renovation ideas inspire readers to make their home a true reflection of their world.

Over the past 16 years, we've grown from a print magazine to a digital-first destination with multiple social channels, a popular podcast, special-edition publications, a newly-launched Kids vertical, and exclusive product collections and partnerships with premier brands. Domino is the ultimate guide to bringing your personal style home.

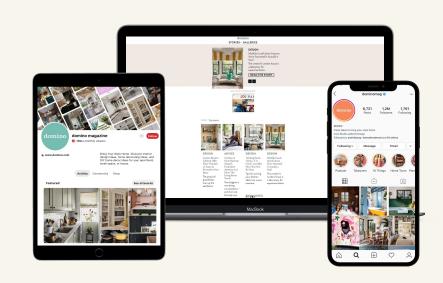


AGE: 25-44 HHI: \$115,000

M/F: 27/73

Domino Global Footprint

114M TOTAL REACH



4M DIGITAL UNIQUES

4M INSTAGRAM IMPRESSIONS

2.6M FACEBOOK IMPRESSIONS

51M MONTHLY PINTEREST VIEWS

500K PODCAST DOWNLOADS

570k EMAIL SUBSCRIBERS

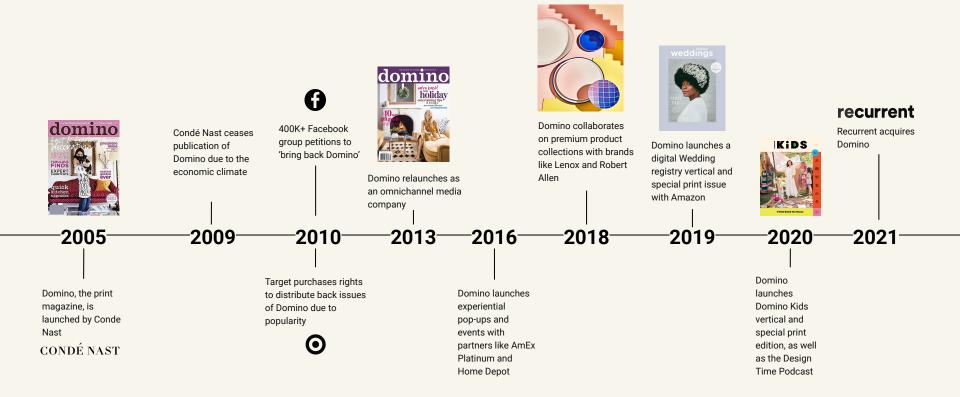
62k TWITTER FOLLOWERS

50M DIGITAL UNIQUES RECURRENT NETWORK

2M APPLE NEWS VIEWS

IVIIIAO

Domino Brand Evolution





Introducing Recurrent

Recurrent finds and scales the best audiences.

We connect consumers with media in a way that is enjoyable, **profitable**, and **sustainable**, while maintaining editorial integrity. Recurrent is on a mission to build, cultivate, and scale the world's most passionate audience of experts and enthusiasts.

ENGAGED ENTHUSIASTS

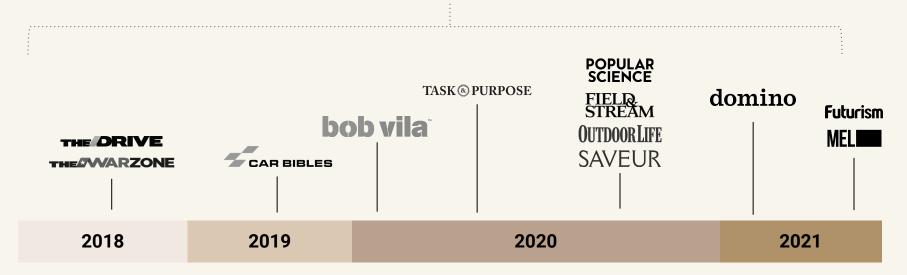
High-quality, targeted audiences that are ready to purchase and spend more.



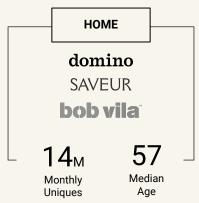
17 Brands With Rich Editorial Content

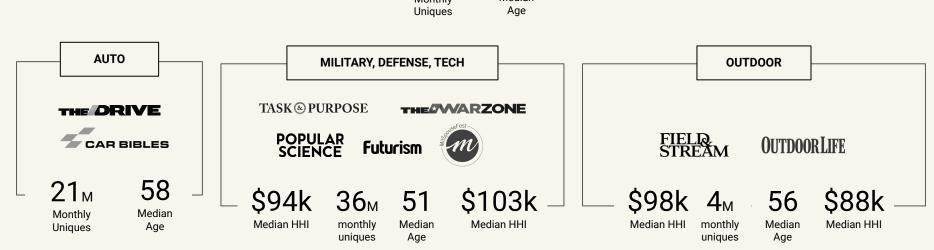
Trusted, expert content from renowned industry thought leaders attracts a savvy audience.

recurrent



Reach Passionate Communities.







Recommended Brands At a Glance

domino

Spotlighting talented creatives, emerging designers, and industry pros, we share personal spaces and hands-on design projects with a story. Our curated shopping guides, creative living solutions, and hardworking renovation ideas inspire readers to make their home a true reflection of their world.

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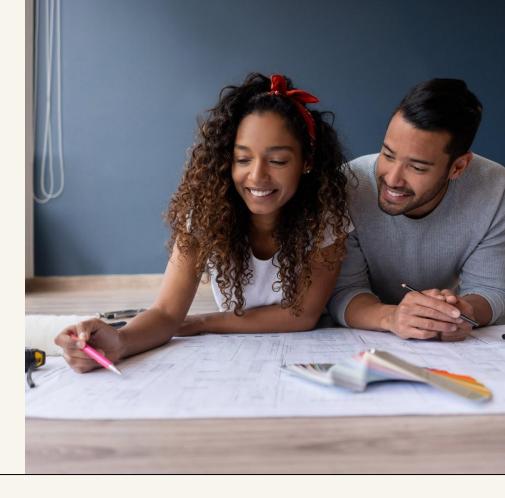


AGE: 25-44 HHI: \$115,000 M/F: 27/73 RENOVATOR'S NOTEBOOK: 48K

bob vila*

For More than 30 years, Bob Vila has shown people how to renovate and repair their homes. As the host of groundbreaking television shows, including This Old House, Bob Vila' Home Again, Bob Vila and Restore America, he has become known as the founder of the DIY category.

BobVila.com is the primary destination for accessing Bob Vila's expertise today. The site attracts millions of unique users each month with expert home improvement advice delivered in the familiar, approachable manner that earned Bob Vila the appellation of "The Most Trusted Name in Home Improvement."



AGE: 59 HHI: \$102,000 M/F: 70/30 MONTHLY UV: 7.9MM+ SOCIAL AUDIENCE: 1.5MM

SAVEUR

We believe food is, above all, a source for connection and exchange.

Our team of editors works closely with a network of international contributors and 400k nano-influencers—food writers, chefs, seasoned home cooks, and cultural experts among them—to share a modern epicurean lifestyle for everyone to enjoy.

With our extensive international community of passionate home cooks, expert chefs, and culinary explorers, Saveur shares food and drink ideas steeped in story and place. Our goal is to always delight readers—and, in the process, enrich their sense of connection across the globe.



57 HHI: \$102,000+ M/F: 37/63 MONTHLY UV: 1.4MM

POPULAR SCIENCE

Popular Science demystifies the world.

We explain the inner workings of the phone in your pocket, explore world changing innovations, and examine everything from the marvels of deep space to the secrets of oceans.

PopSci's scientific pedigree is unparalleled. 140 years of science and tech coverage encompassing notable alumni such as Charles Darwin, Louis Pasteur and Thomas Edison, **Popular Science** is staffed with critically acclaimed science experts and journalists all instrumental in shaping and explaining science as we know it.



AGE: 46 HHI: \$82,400

м/ғ: 50/50

MONTHLY UV: 5MM+

SOCIAL AUDIENCE: 4.9MM



Reach & Capabilities

	AUDIENCE + REACH				DEMOGRAPHICS		
	MUV's	Social Audience IG, Twitter, Pinteres	YouTube Followers	Email Newsletter	Gender (M/F)	Median Age	Median HHI
HOME							
domino	4MM	3.1MM	2.4K	600,000	27/73	35	\$115,000
SAVEUR	1.4MM	2.1MM	33K	102,000	30/70	57	\$102,500
bob vila [*]	7.9MM	1.5MM	99K	150,000	70/30	59	\$102,000

6.7MM **TOTAL HOME** 13.3MM 134.4K 852,000 **TECHNOLOGY** POPULAR SCIENCE 5.0MM 4.9MM 61.1K 368,000 50/50 46 \$82,400 **Futurism** 6.0MM 8.1MM 73.4K 320,000 35 64/36 \$100,000 **TOTAL TECHNOLOGY** 11MM 13MM 134.5K 668,000

1,520,000

24.3MM

TOTAL REACH

19.7MM

268.9K

Our Solutions

Create an authentic connection with quantifiable results.



Creative Services

- Content Creation
- ·Media Consulting & Market Insights



Video Production

Content Creation



Social Media

- Facebook Audience Sharing
- Lead Generation
- Branded/Sponsored Distribution



Branded & Custom Content

- Branded/Sponsored Articles
- Branded/Sponsored Videos
- Multimedia Podcasts



Display Advertising

- High Impact / Takeovers
- Targeting: Geo, Behavioral, Contextual
- Pre-Roll (6s. 15s and 30s)



Email Sponsorships

- Dedicated email
- Sponsored Newsletters
- ·Weekly and Daily



Live & Virtual Events

- Virtual & Live Events
- Sponsored Panel Discussions



Influencer Marketing

- Access to Proprietary Network
- Organic and Boosted Social Posts
- Content Integration



Custom Insights

- Proprietary network of insights
- Product reviews, testing
- Custom focus groups



10000

Podcasts

- Design Time Podcast
- Ask about sponsorship opportunities

MINO BRING YOUR STYLE HO!

Targeting Capabilities

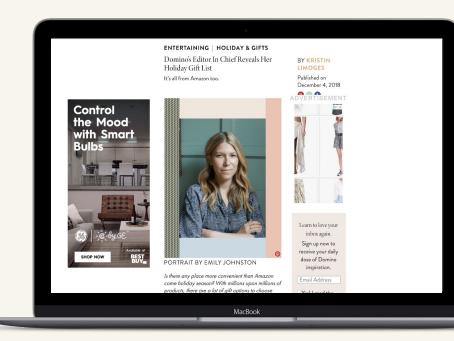
Co-branded ad units to promote sponsored content and drive further traffic

Paid Facebook, Instagram and Pinterest Targeting

- Demo
- Behavioral
- Location

Google Ad Manager 3rd party audience targeting

- Age, geo-targeting, gender, occupation



Avalanche Units

A rich media ad suite designed to package and scale content with your brand message. Ability for units to feature shoppable points of interest, editorial content and video.

All Avalanche units adaptive to mobile.

Cartograph - Shoppable Pinboard

Feature shoppable points of interest on a "pinboard." Users click to learn more and/or buy.



Carousel - Editorial Content

Package editorial content with a brand message through a targeted, measurable, and integrated Avalanche experience.



Designed Ad Posts

Boost awareness and drive sales when users are actively looking for new products and ideas.

- Decide how much to spend and which audience actions to pay for—views, engagement or click throughs
- Precise targeting tools get your ads in front of the design audience you care about most
- Options include Pinterest, Instagram Feed, Instagram Story, Facebook and Twitter



DOMINO BRING YOUR STYLE HOME



Flipboard Audience Extension

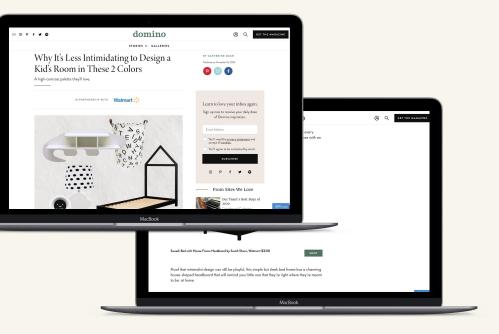
Reach an extended audience through paid amplification and interest targeting with Flipboard, a content discovery platform with 800MM visits to premium content each month, designed to inform and inspire your work, life, and play.

CONTENT DISCOVERY + INTEREST TARGETING

Leverage proprietary Interest Graph to reach your audience based on their demonstrated passions.

Curated audience segments built using demographic and behavioral data from premium third-party sources

DOMINO BRING YOUR STYLE HOME



Search Optimized Content

Achieve content longevity with Recurrent's search optimized content package, increasing user engagement and search traffic performance.

Domino's editorial and SEO teams will produce branded content for your brand utilizing audience and performance data, keyword clusters that represent searchers with similar purchase intent, and a gamified feature template engineered to win search optimizations.

Ecommerce

Shoppable hot spots embedded in sponsored content to drive higher ROI

Paid social and email drives high amounts of traffic back to sponsored content increasing click thrus

CPC allows for organic inclusions in editorial, email and social and link back to O&O for purchase



Talent Collective

Reach, engagement, expertise, authenticity

- Ranging from emerging tastemakers to established designers who are experts in their craft. They have the skills and the authority to shape the future.
- Voices with a strong and unique point of view. They don't follow trends—they create them.
- More than their follower count. They cultivate and foster highly-engaged communities



Talent-Led Custom Content

Working with us grants your brand **access to talent that creates custom editorial and visual content** for Recurrent brands, with the option of activating their voice on your own channels, from on-site to social.



Alvin Wayne is the king of practical curation. Here, in partnership with Amazon Home, they show us three different ways to style out one kitchen corner using items you (probably) already have and use everyday.

His expert tips? Don't be afraid to get creative and make it your own.

Amazon Home

DOMINO BRING YOUR STYLE HOME

SAMPLE TALENT



Maison Trouvaille Interior designer

Instagram: @maison_trouvaille

Followers: 115K



Arvin Olano design content creator

Instagram: <u>@arvinolano</u>
Followers: 77.1K

Ishka Designs
eator interior design firm

Instagram: @ishkadesigns

Followers: 20.3K



Case Studies

PARTNERSHIP OVERVIEW

Domino x Lumens

2.8M

32.5K

1M

Impressions

Page Views

Social Impressions

In 2021, Domino & Lumens partnered to raise awareness for Lumen's rechargeable lamps collection with multi platform content across digital, social, email and print.

Advertiser KPI: Awareness and Engagement

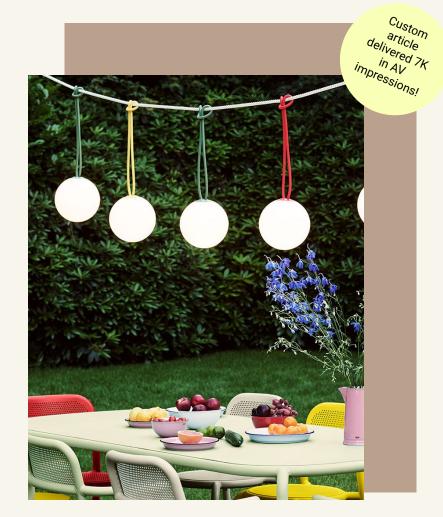
Campaign Components:

DIGITAL CONTENT

INSTAGRAM TWITTER

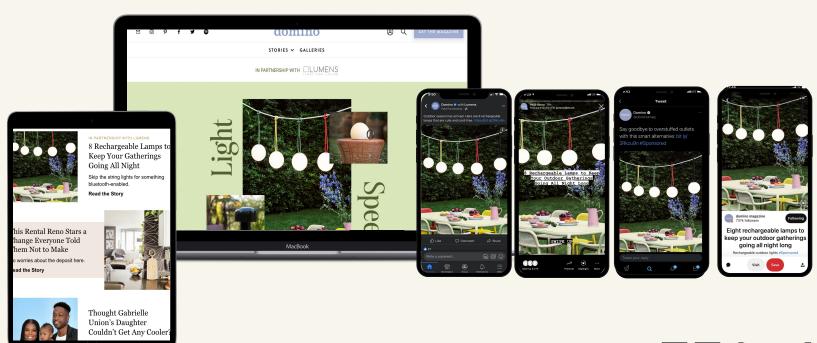
FACEBOOK PINTEREST

PRINT



LIVE EXAMPLES

Domino x Lumens



Domino x Hudson Valley Lighting

68K 19K 28%
Email Opens Total Clicks Email CTR

In 2021, Domino & Mitzi partnered to engage consumers with a shoppable dedicated email.

Advertiser KPI: Awareness and Engagement

Campaign Components:

EMAIL

SPONSORED CONTENT

WHITE LABEL ASSETS

TALENT PROMOTION



LIVE EXAMPLES

Domino x Mitzi

domino A Light Touch IN PARTNERSHIP WITH MITZI Finding high-quality lighting—without the unreasonable price tag—has never been easier. With Mitzi, you can finally feel confident about fixtures for your

Top Performing Product





Domino Travel Vertical







Domino Summer Travel Print Issue (2019) <u>Link here</u>



home

Link here

Design Time

ETELLERATE RABENZIEN

Design Time
podcast, Travel theme
Link here



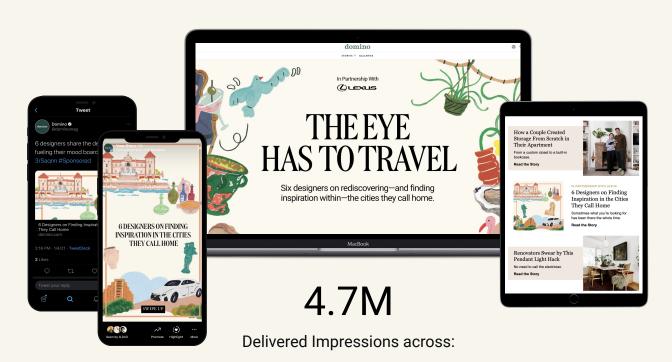
Domino Field Guides

70% of Domino users seek expert destination guides.

When you only have days (or hours) to explore a new city, Domino's *Field Guide* is a digital, cross-platform need-to-know edit of the coolest bars, hotels, restaurants, galleries, and boutiques in the top design cities.

CONTENT PROGRAM

Domino × Lexus



Podcast Season Sponsorship Interactive Content Instagram Stories Series Talent Integration



domino

2021 CAPABILITIES